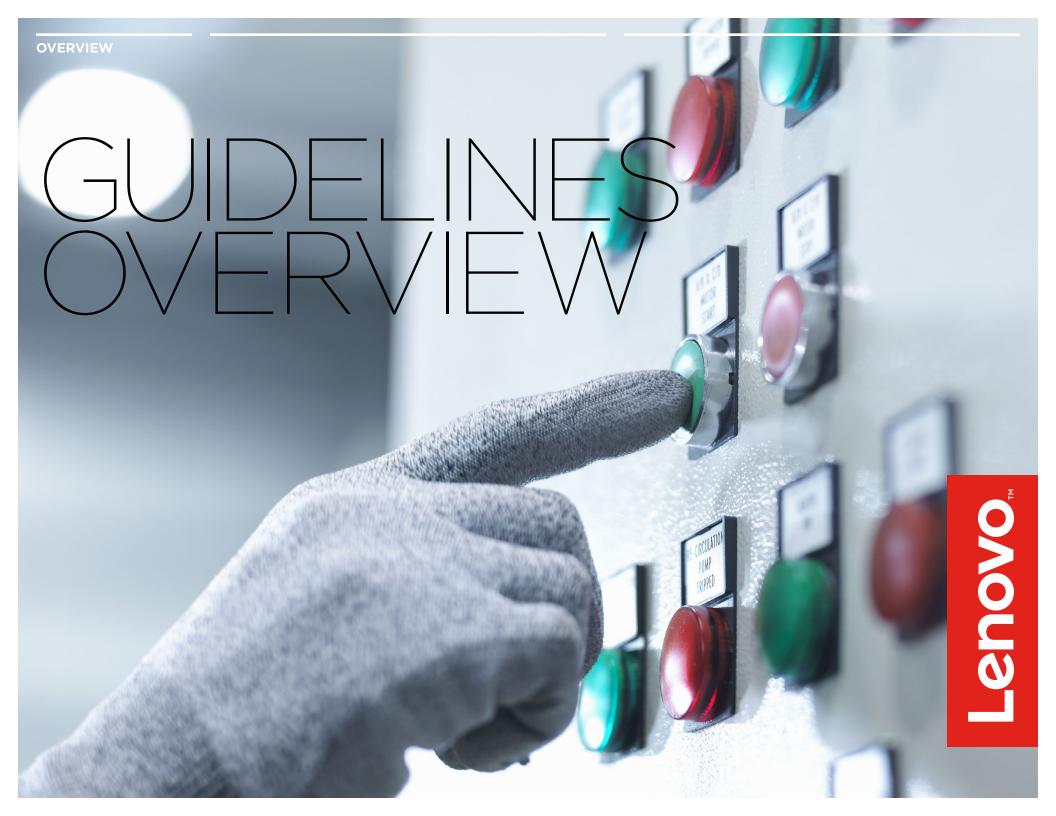
# 

VI.O 01.2016

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#### **OVERVIEW**

### Guideline Intent

We are pleased to present the first critical step in establishing the new visual identity for Lenovo. Below you will find a brief introduction to the new identity, and in the following pages you will find additional usage guidance and links to key resource files.

It is important to note that, like our brand and the world it lives in, this guidance will expand, evolve and change over time. This document is simply the starting line. We will continue to update it over time, so please always come to this site to ensure you have the most up to date version.

This new identity comes at a critical time for Lenovo. The world has changed significantly over the past five years and as a global leader we need to stay ahead of this evolution. To do this, we need a visual identity that can live and thrive in this exciting world.

The strategic foundation for our new visual identity is our fundamental belief that life rewards those who never stand still. We hire people who share this belief and we reward them for delivering on it. Every day, every employee at Lenovo is focused on moving forward. On rejecting traditional limits. And on always seeking a better way.

One of the most important ways we're expressing this attitude and energy is through our new logo. The new logo is meant to be a dynamic, digital-first window into the world around us. The content behind the logo will change and evolve as our world and our users do, connecting our brand to those in the world who never stand still.

The new visual identity laid out in this document replaces For Those Who Do as the guiding element for our brand. This is exactly the right move for our times. Disruptive brands today don't rely on taglines. They rely on an energy and attitude. Our goal is to harness the energy and attitude inside Lenovo to ensure we are not only a leader in technology, but also one of the leading brands in the world.

#### **Related Content**

Stay tuned for additional guidelines in specialized areas such as real estate, retail and merchandise, so please check back frequently. The **Lenovo Brand World** guidance has been created with these WW Visual Identity Guidelines, but extends into much more depth and examples as they relate to Marketing Communications and beyond. All of these, plus logos and more are available online via Lenovo Central in **Branding Resources**. If an external partner requires these assets, you can either download and send, or have them sign up for access to the Lenovo Vault.

#### **Global Brand & Design Team**

Further assistance on design and identity, including approvals, is available from the <u>Global Brand & Design</u> team.

### **Brand Strategy**

At the heart of our brand is our brand idea, 'Never Stand Still'.

An attitude that captures the vibrant thread of energy running through every aspect of our business, inspiring us to never settle for the expected or do things the same way.

It's an attitude we share with all those who have a progressive mindset - the restless, those who never settle, who have boundless enthusiasm and are shamelessly curious, tapping into unexpected opportunities all around.

We too are incurable tinkerers, questioning how things work and how they can be made better, not just for the sake of it, but for the sake of serving those who keep the world a fascinating and interesting place. In ways both big and small.

But it's not just what we do, it's how we do it that makes us different too. A lively spirit, open, collaborative, infectious to those around us, always seeking the unexpected way forward. It's fun to be part of Lenovo, because we help those who keep the world around us interesting, always in unexpected ways, and therefore we never declare 'job done'.

### What makes Lenovo, Lenovo

Every successful brand has a model, and so do we. Our 'brand plus' is our way of structuring the elements that define our brand. We travel into much more depth with these in our **Lenovo Brand World** guidance, the diagram below summarizes this philosophy.

### WHY WE'RE HERE

To improve people's lives in unexpected ways

# WHAT WE OFFER

Unexpected technology that enables people to progress in more interesting ways

## THE IDEA THAT DEFINES US

Never Stand Still

### HOW WE BEHAVE

Relentless in our pursuit of a better way

### WHO WE ARE

Lively, Unexpected and Bold

### The idea that defines us

By never standing still, we do our bit in helping those who keep the world interesting. But we wouldn't shout it out to the world, we just get on with it. That's why we don't use 'Never stand still' as a corporate tagline.

NEVER STAND
STILL, IT'S AN
ATTITUDE NOT
A CORPORATE
TAGI INF

Because it's a spirit we already share with those with a progressive mindset, we should use our brand idea in unexpected ways in communications to enhance a message, as part of a sentence or phrase for instance:





When we talk specifically about 'Never stand still' as the idea that defines us we use single quotation marks and an uppercase N.

The exception to this rule is: #neverstandstill



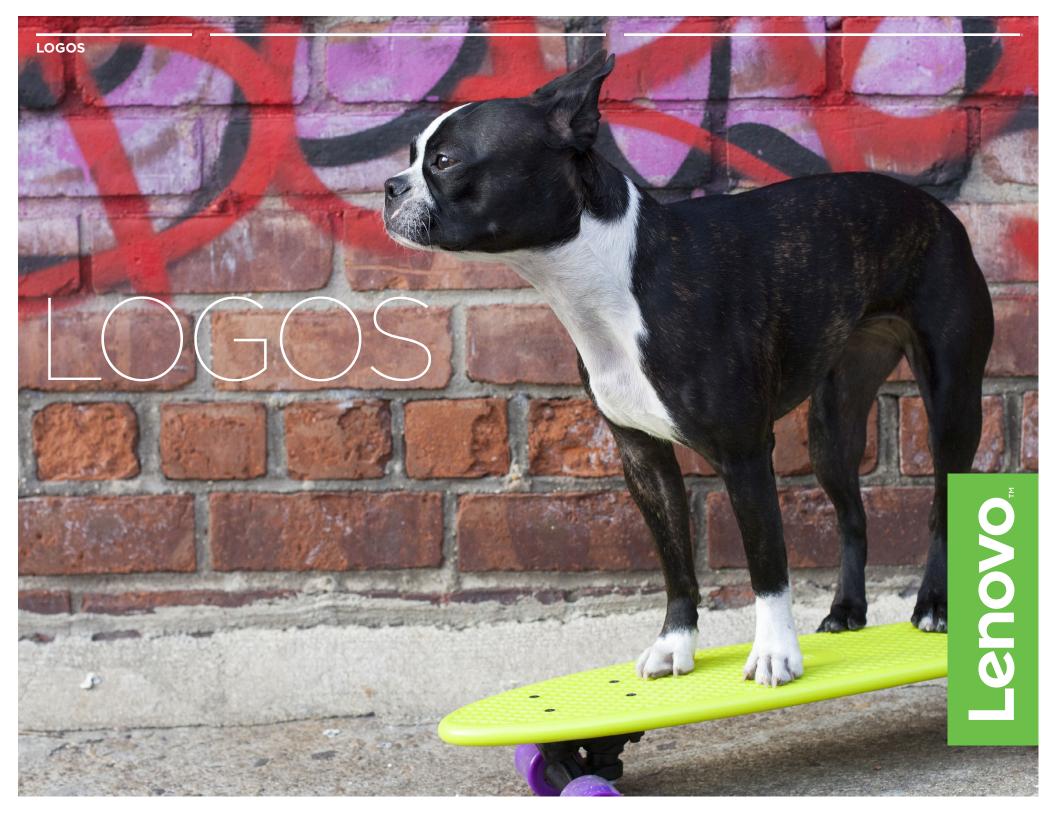


'Never stand still' should never be used as a tagline.

### Never stand still in summary

### What it is and what it isn't

- For people with a progressive mindset
- Not for people who don't like change or challenge
- Being unexpected
- Not being predictable
- Enabling progress in interesting ways
- Not just progressing or just being interesting
- Relentless pursuit as an ongoing commitment
- Not working towards an endpoint
- Inspiring and enabling
- Not preaching or constraining
- Bold and lively and unexpected
- Not passive or formal or formulaic



### Lenovo Logo

### Logo Rotation



The Lenovo Logo has a white wordmark within a containing shape. This containing shape allows us to use the logo as a tag – a bit like a fashion brand – while providing our logo room to breathe. This bounding box allows us to be playful in the way we use our logo, allowing us to fill it with color, images. and textures. This is explained more in the following guidelines.

#### **Preferred Orientation**

We want the Lenovo Logo to be disruptive and to stand out, innovatively, therefore please consider using the vertical version of the logo first in application. However, we realize that this may not be suitable for all instances.

When rotating the logo, use a 90° counter-clockwise motion as shown here. No other rotation of the logos is allowed at any time. (When rotating the Logo, be sure it reads from bottom to top.)



Horizontal Lenovo Logo



Never use the wordmark without containing shape







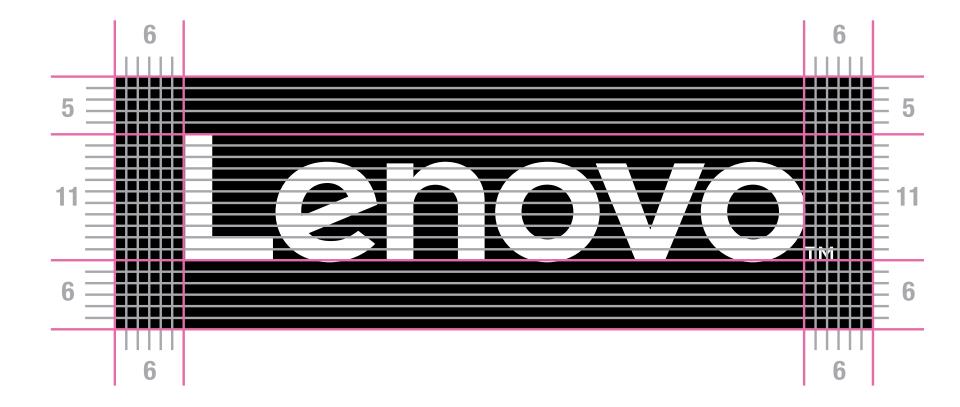
Incorrect Rotation

### Logo Shape



The dimensions and spacing of the Lenovo Logo shape has been carefully designed to look optically right. The spacing shown here is a unit of measure derived from the cap height of the "L" i.e., L = 11 unit squares. All other measurements are defined by this unit square measure.

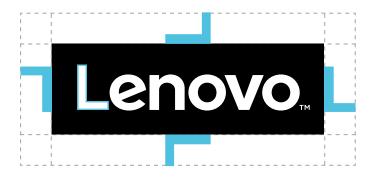
**NOTE:** You should never recreate the Lenovo Logo. Always use the logo files that are available from the provided link. The measurements shown here can be helpful for large scale three-dimentional applications (i.e. signage).



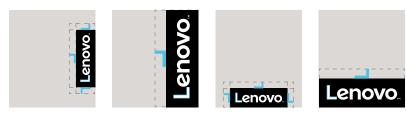
### Clear Space

To preserve the integrity of the Lenovo logo, always maintain a minimum clear space around the logo. This clear space isolates the logo from competing graphic elements such as other logos, copy or photography that may divert attention.

As illustrated below, the clear space for the **Lenovo Logo** is measured by using the width of the 'L'.



Clear space exceptions along an application edge:



### Minimum Size

The Lenovo logo retains its visual strength in a wide range of sizes. However, when the logo is reproduced too small, it is no longer legible and its impact is diminished.

For print applications, the Lenovo Logo should never be reproduced in a width smaller than 15 mm (.6 in).



For digital applications, the Lenovo Logo should never be reproduced in a width smaller than 100px at 72dpi.

### Incorrect Use

Incorrect use of the Lenovo Logo compromises its integrity and effectiveness. Our logo is more dynamic and flexible than most corporate identities, however there are still some things that are not allowed:

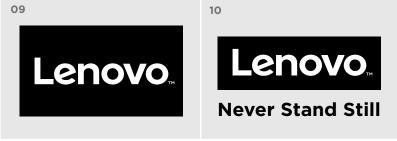
- 1. Don't color the wordmark inside the logo
- 2. Don't change the containing shape
- 3. Don't outline the logo
- 4. Don't make the text black inside the logo
- 5. Don't rotate the logo in any way other than the way outlined in the logo rotation rules
- 6. Don't use the wordmark without the containing shape.
- 7. Don't apply multiple colors
- 8. Don't flip the logo or have it read upside down
- 9. Don't distort, reshape or resize the logo elements in any way
- 10. Don't use the logo with Never Stand Still as a lock-up

02 01 Lenovo **Lenovo**, 03 04 **Lenovo**<sub>T</sub> Lenovo 05 06 Lenovo Lenovo



07





08

### Colored Logos



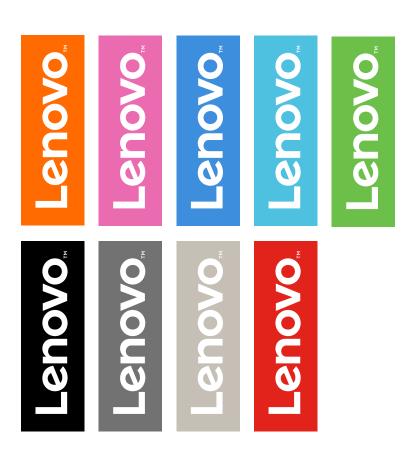
#### **Lenovo Logo**

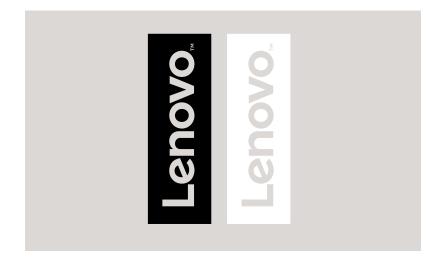
The Lenovo Logo can appear in any of the brand colors shown below. The choice of color should be determined by the item or content the logo is being applied to.

The logo should not have any other color variations than what is shown here.

#### **Lenovo Logo: 1-Color**

In some cases, a 1-Color logo may be required. In those instances please use one of the options available below.





### **Image Logos**



The containing shape behind the Lenovo Logo allows us to be playful with our brand- bring it alive, personalize it for specific events, consumer and commercial audiences and to add artistry.

Below is our first collection of image logos that feature carefully selected photos and textures. They share a strong energy and attitude while providing enough contrast for the Lenovo wordmark to stand out.

These versions should only be used where their size is large enough to be legible, such as: an event, in retail or onscreen.

Please do not create one of these on your own. Consult with the Lenovo Global Brand & Design team if your team has a need or unique idea. Also, check back for additional image logos, as this is the first installment to our every growing library.



Movement



Chinese pottery



Concert



Light artist



Circuit board



Energy





Linear pattern





Connectors



Racing team



Op art



TrackPoint stems



Skater



Crowd



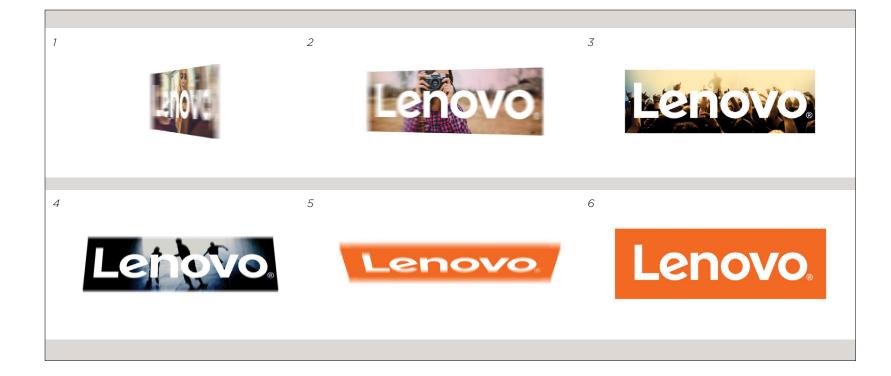
Galaxy

### **Animated Logos**



A collection of animated logos have been created using various styles to reflect Lenovo's master and product brands. These take advantage of animating the containing shape and images behind the Lenovo logotype, the goal being to show the logo as an energetic and vivacious extension of our identity.

The **Lenovo Global Brand & Design** team will continue to add to this collection, so please check back often.



### Chinese Lenovo Logo

### Chinese Logo Colors



In China, the Lenovo Logo is most recognizable when followed by the Chinese characters. The Chinese Lenovo Logo and Chinese Lenovo Wordmark are for use in China only.

#### **Chinese Logo**

The Chinese Lenovo Logo shown below has white wordmarks within two containing shapes.





Chinese Lenovo Logo

### **Chinese Lenovo Logo: 1-Color**

In some cases, a 1-Color logo may be required. In those instances please use one of the options available below.



#### **Chinese Lenovo Logo**

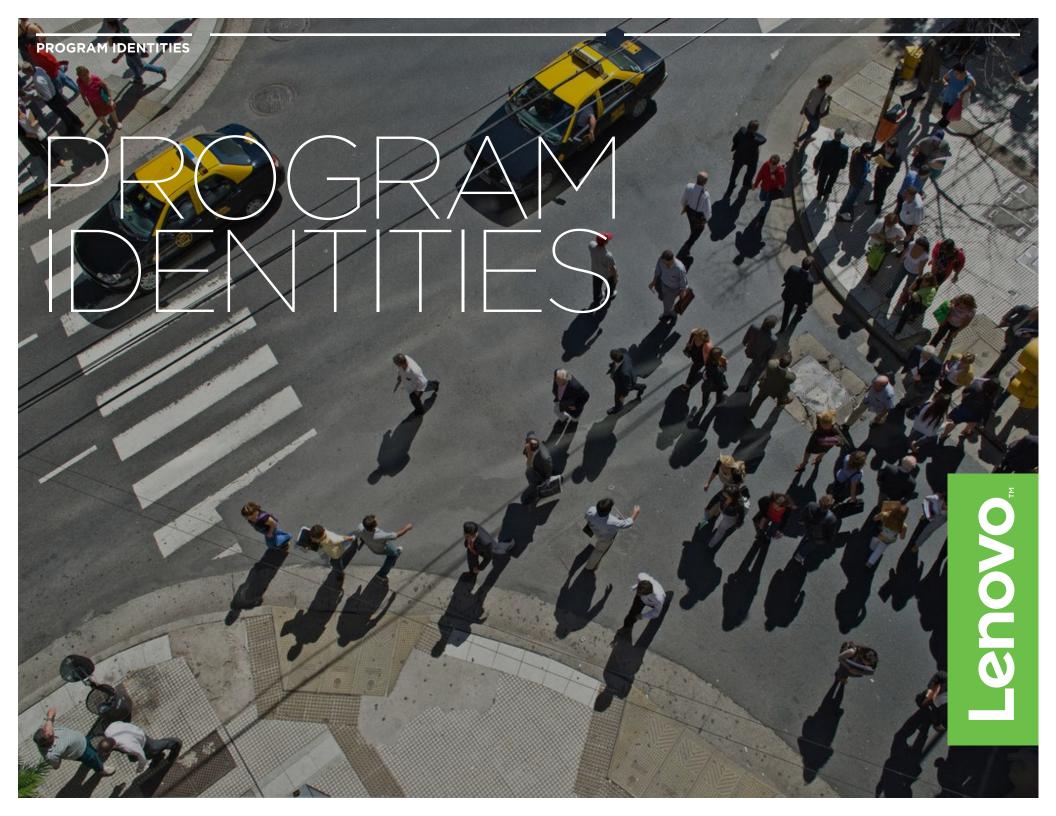
Lenovo。联想

The Chinese Lenovo Logo can appear horizontally or vertically in any of the brand color combinations shown below. The choice of color should be determined by the application. Please do not create any other color variations than what is shown here.





Vertical Logo.



#### **PROGRAM IDENTITIES**

### Partner Lockups

In the course of doing business, Lenovo may enter into joint ventures, partnerships and relationships with other companies. In these cases, the use of the Lenovo name and trademarks must be carefully considered. The Lenovo identity should always be retained unless the legal relationship states otherwise.

The lockups shown illustrate how the Lenovo logo and a partner logo can be used together.

#### NOTE:

Intel and Microsoft lockups are examples for guidance only when a simple co-branding application is needed. Please work with your Intel and Microsoft Lenovo contact to incorporate the proper alliance partner logos.













**Proud Sponsor of the NFL** 



EMC<sup>2</sup>

#### **PROGRAM IDENTITIES**

### Lenovo Companies





The mergers and acquisition teams within Lenovo recommend how to communicate the relationship and prominence that the Lenovo brand will have in respect to these properties. Examples of brands where the logos have significance and brand recognition in their marketplace are shown on the right.





### Programs & Events

The examples below demonstrate the different ways to combine the Lenovo logo with various internal program and event names.

These designs do not alter the Lenovo Logo and have been customized with a carefully typeset font and visual elements that support the Lenovo brand.

Please work with the Global Brand & Design team to create approved program and event identities.

### **Version 1: Horizontal with Containing Shape Examples:** Lenovo. Education Lenovo. | Name Here Lenovo. IN **Version 2: Horizontal with Straight Text Examples:** Lenovo. Name Here Lenovo Services **Financial** Lenovo Services **Version 3: Vertical with Text Example:** Name Here 2015 GLT

#### **PROGRAM IDENTITIES**

### Lenovo Business Partner Program



Lenovo Business Partner emblems may only be used by Lenovo Business Partners. There are four level designations: Classic, Premium, Premium Gold and Platinum. Certificates are available to support the various levels of Business Partner activation, and have been created in PowerPoint to facilitate customization.



Business Partner Emblems









Business Partner Certificate

### Color Palette



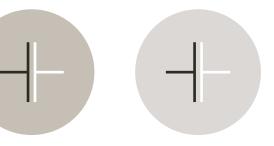
The Lenovo color palette consists of core and secondary colors. The consistent use of these colors will create recognition and strengthen the Lenovo brand.

Generic reds, grays, oranges, pinks, blues and greens are unacceptable substitutes for these carefully selected colors. Please use colors as specified below for accuracy.









FNOV	O RED

LLINOVO KLD	
Pantone	PMS 485C
CMYK	5/98/100/0
RGB	226/35/26
Web Hex	#E2231A

BLACK	
Pantone	PMS Black C
CMYK	20/0/0/100
RGB	0/0/0
Web Hex	#000000

DARK GRAI	
Pantone	PMS 424C
CMYK	57/47/48/14
RGB	111/113/112
Web Hex	#6F7170

MEDIUM GRAY	
Pantone	PMS 400C
CMYK	23/20/25/0
RGB	196/190/182
Web Hex	#C4BEB6

LIGHT GRAY	
Pantone	PMS Cool Gray 1C
CMYK	13/10/12/0
RGB	217/216/214
Web Hex	#D9D8D6



FLAME ORANGE		
PMS 1505C		
0/72/100/0		
255/106/0		
#FF6A00		



PEON	Y PINK
Pantone	PMS 218C
CMYK	4/72/0/0
RGB	233/107/175
Web Hex	#E96BAF



SAPPHIRE BLUE	
PMS 279C	
71/37/0/0	
62/141/221	
#3E8DDD	



**STYLE BLUE** PMS 637C Pantone 61/2/7/0 CMYK RGB 74/192/224 #4ACOEO Web Hex



ENVY GREEN	
Pantone	PMS 360C
CMYK	61/0/95/0
RGB	106/191/74
Web Hex	#6ABF4A



#### **DESIGN ELEMENTS**

### **Brand Patterns**

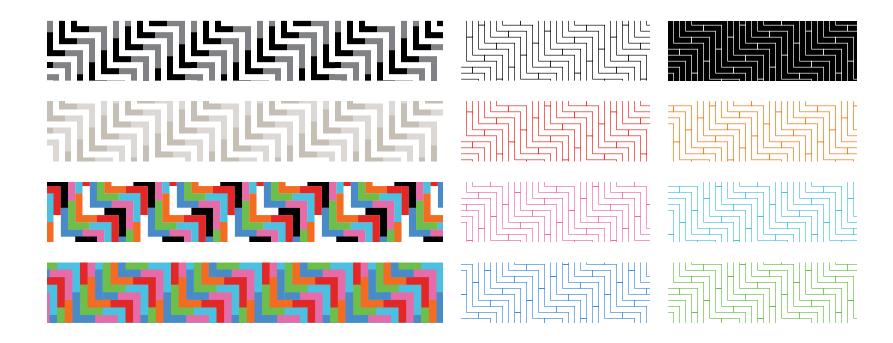


By repeating the "L" from the Lenovo Logo we've created unique patterns that are directly related to our brand.

Used in combination with our logos, colors and fonts these patterns can achieve an ownable look for Lenovo across many different forms of media and environments.

#### **ARTWORK NOTE:**

Illustrator pattern swatches can be found in the "Swatches" panel. You can use these swatches to fill any shape with a pattern. To adjust the scale of the pattern, edit its color or make other adjustments – double click an individual swatch icon that will open the pattern in an isolated editing environment.



#### **DESIGN ELEMENTS**

### Lenovo Icons

### **Product Icons**

DOWNLOAD LENOVO



In some instances, it won't be ideal to use the Lenovo Logo or Wordmark based on size constraints (i.e. Web Favicons, Social Avatars, etc.) In those instances it might make sense to use the Lenovo Icons featured below.

#### **Lenovo Flat Icons**

















#### **Lenovo Reflection Icons**

















Lenovo's product iconography is an important extension of our visual identity used across software as well as throughout our marketing and event materials. The icons shown below are the most famous of our library.

#### **Multimode Icons**

















Hold



Table

### **DOit App Icons**



WRITEit





**REACHIT** 



SHAREit

#### **Lenovo App Icons**







Lenovo Companion

Lenovo Settings 2.0 (Windows 8.x)

Lenovo Settings 3.0 (Windows 10)

### Halo Product Photography

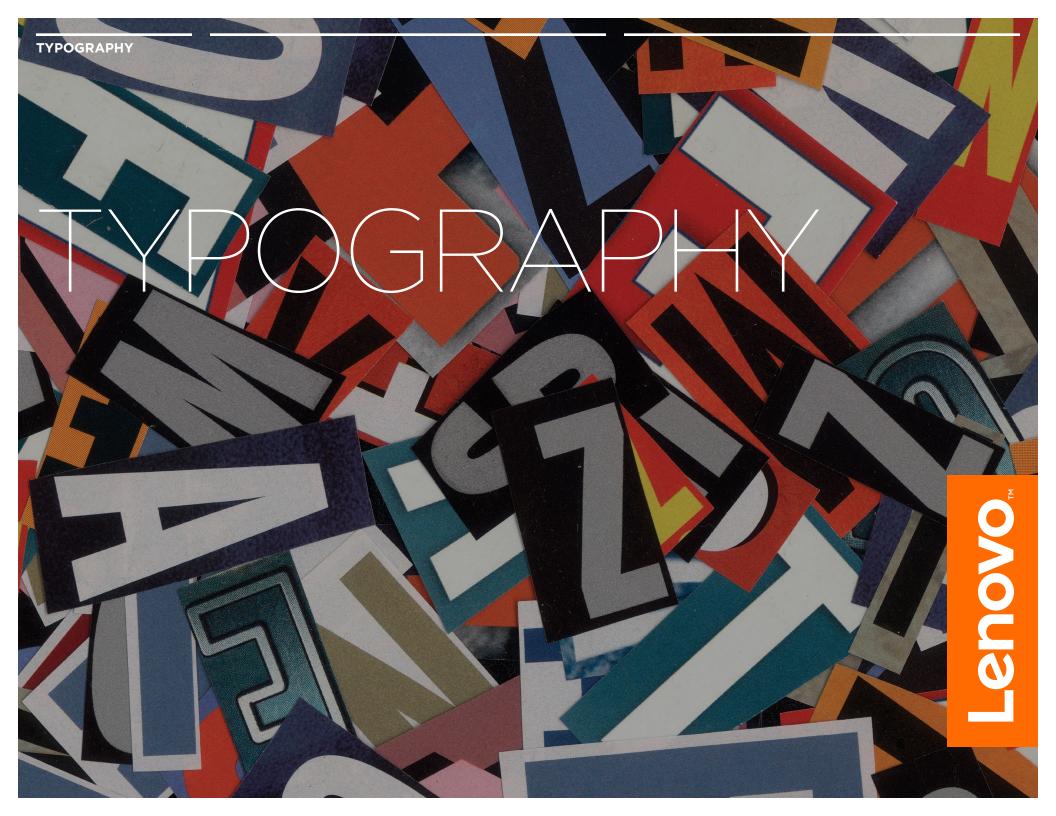


Our brand philosophy, never stand still, can be used to inspire our product photography. We encourage you to consider treatments that are more exciting than the same 'static' product shots that consumers have seen for the last decade. Shown here are some examples of product shots that clearly demonstrate a sense of movement and action. Using color backgrounds is another way to add energy and

differentiate Lenovo from our competitors who use plain black and white backgrounds. Our color palette consists of all mid-tone values that allow clear product shadow and highlight details and has been specifically chosen to separate us from the pack.

Product photography can be found on Lenovo Vault.





#### **TYPOGRAPHY**

### **Typefaces**



#### **Primary Typeface**

The primary typeface for Lenovo is **Gotham**. Gotham is a modern typeface that comes in a variety of weights and offers flexibility of use. Commitment to this typeface will help create a consistent and strong identity.

Gotham Extra Light Italic Gotham Thin *Italic* Gotham Light Italic Gotham Book *Italic* **Gotham Medium** Italic Italic **Gotham Bold Gotham Black** Italic **Gotham Ultra** Italic

#### **Online Typefaces**

For titles and headlines online, **Raleway** (an open source web font shown <u>here</u>) can be used to mimic the characteristics of Gotham. The primary typeface for body copy in web applications continues to be **Arial, Helvetica**.

#### **Chinese Typeface**

A clean modern typeface is recommended when Chinese translations are necessary. **Fang Zheng** featured below is a good example.



Fang Zheng Ultra Light



Fang Zheng Light



Fang Zheng Regular



Fang Zheng Bold



Fang Zheng Extra Bold



#### **STATIONERY**

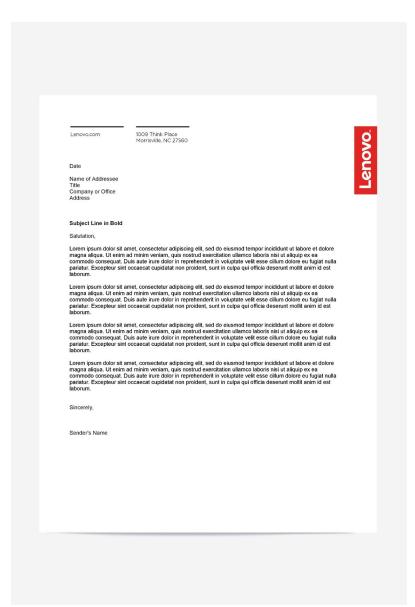
### Letterhead

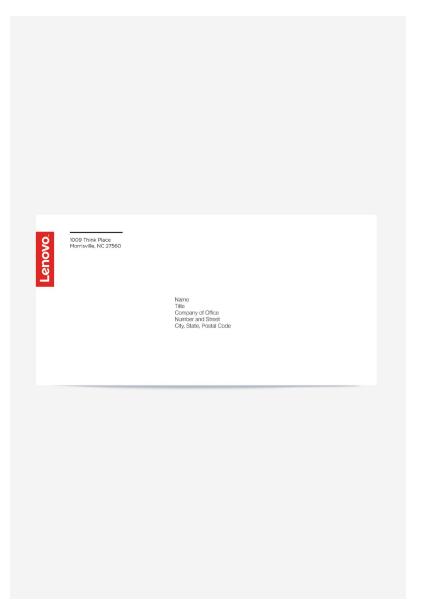
### Envelopes











#### **STATIONERY**

### **Business Cards**





Our new business card design will allow employees to order their cards with all red, or for the more adventurous, a multicolor, multi-image printed back. Designs may vary by region based on local requirements and print restrictions.

### **English Only**



#### **Translated Backs**



#### **STATIONERY**

### **Email Signature**



#### **Email Signature**

Consistent use of our electronic Microsoft Outlook email signatures will contribute to a consistent brand language and a common voice with our outside customers.

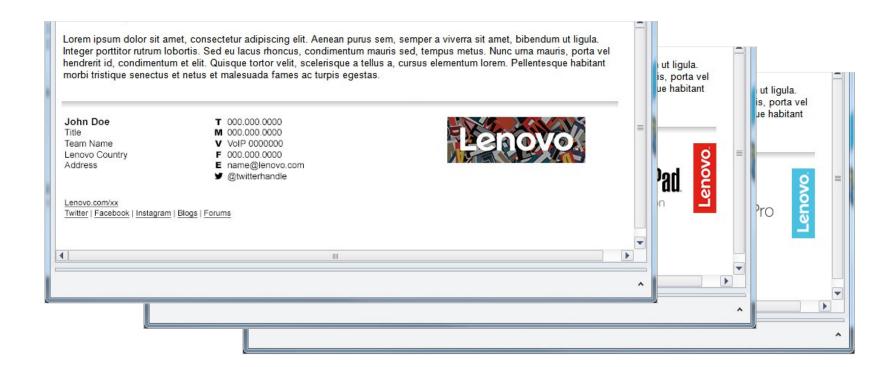
Email signatures should never be created by individuals. Typefaces, colors, hyperlinks and graphics have been carefully chosen to be consistent with our visual identity.

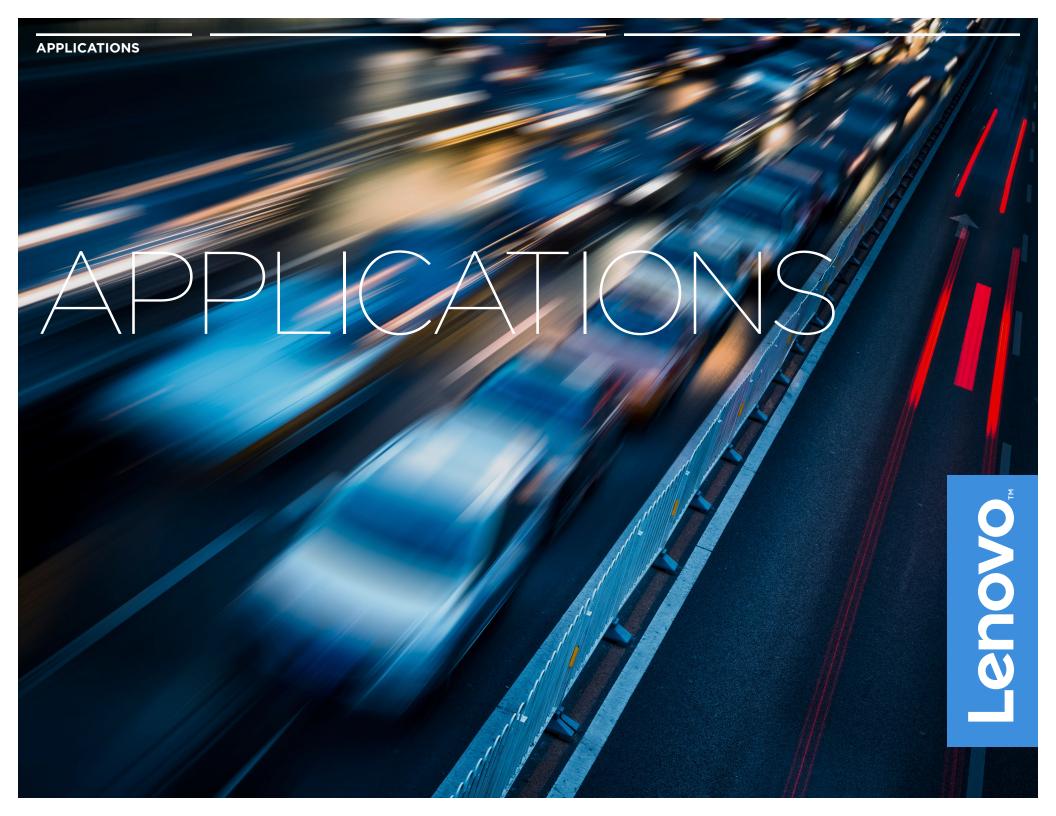
#### **Email Stationery & Fonts**

All default fonts in Microsoft Outlook should be set to Arial 10 for brand consistency.

#### Instructions (Outlook 2007):

- 1. Tools > Options > Mail Format > Stationery and Fonts.
- 2. Under "New Mail Messages" click on Font.
- 3. Select Arial/Regular/10, then click OK.
- 4. Repeat step 3 for "Replying or forwarding messages"
- 5. Click OK.





#### **APPLICATIONS**

### Presentation Template



It is important to project a consistent image of the company through our internal and external communications. The corporate presentation template should be used for all electronic presentations.

For additional graphic slide layouts, please download the Image Expansion Pack. You will find additional Section Header, Content w/Image, Photo + Statement, Content w/Product and Quote layouts.

The preferred presentation aspect ratio is 16:9 which accommodates most modern computer and presentation screen sizes.

A 4:3 template is also available for special circumstances.

#### **Printing Tip**

When printing 16:9, choose "Scale to fit paper" from print dialogue. This will ensure the whole slide is printed on your selected paper size.

#### **Information Security**

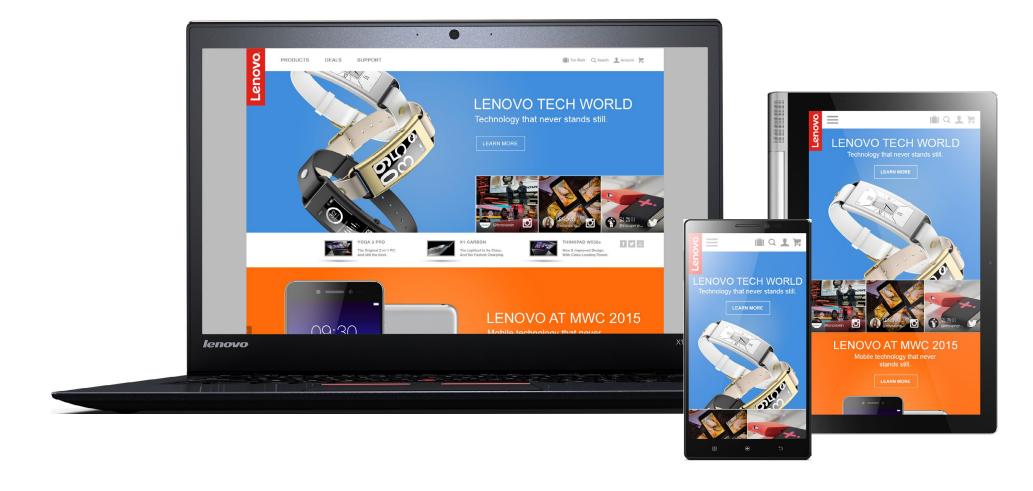
All presentations should be updated in order to be compliant with <u>Lenovo Information Security</u> requirements. Presentations containing restricted content should use the RESTRICTED templates.



### Lenovo.com

Lenovo.com communicates the new brand direction by conveying an immediate visual impact with bold use of color and clear, purposeful open space. The youthful optimistic energy envelops an underlying structure that remains consistent from the previous incarnation of the site, to extend continuity for customers who frequent our online shopping experience.

To further add fun, kinetic engagement on the homepage, the logo employs a "slip scroll" technique that allows it to change background through interaction with the layout and the page movement as users scroll up and down the page content.

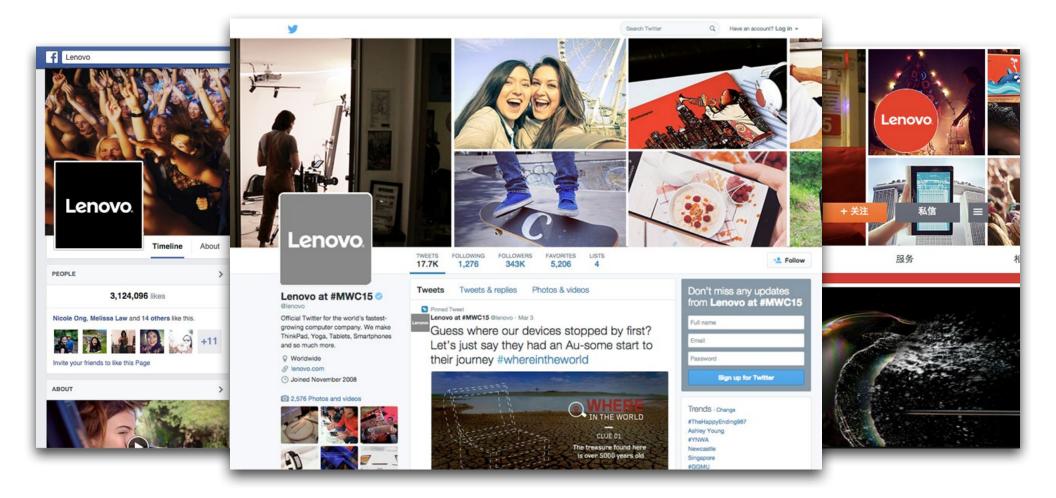


## Social Media

Through social media we have the opportunity as a brand to inspire and enable people to make progress every day. We can achieve this through our many platforms that include Facebook, Twitter, Weibo, LinkedIn, Google+, YouTube and Instagram.

What makes an image right for use on a Lenovo social platform? It's all about people. It's about people making

progress, and it's about inspiring others to do something, or be somewhere. A Lenovo image invokes movement, momentum, agility, and inspires one to keep innovating and keep seeking. It is optimistic, bold, energetic and human.



## Product

An important part of the new Lenovo logo is how it reacts and is applied to our hardware products. Given the production challenges of the Lenovo logo, this is the only area where the use of the rectangular shape is not required every time. The examples shown on this page show a range of applications. We are just beginning the

jouney into discovering the materials and finishes that work best. Engineers and designers are encouraged to work directly with their business unit leaders to ensure that the appropriate brand heirarchy and market goals are met in the application of the Lenovo logo on their products.











Product labels use the Lenovo logo inside the containing shape

# Packaging

The range of Lenovo packaging allows for the new brand to be applied consistently near the right edge of the box. In our consumer boxes, such as in the Yoga and Vibe examples shown below, the designs can be model specific and allow the Lenovo logo to wrap around the side and present the product brand and / model information.

In the instances such as the Think packages, the same box is used for multiple products so therefore it does not contain model specific information. In all cases, the Lenovo logo should be in a vertical orientation, handsomely in coordination with the other typography, photographic and materials of the package.



Yoga and Vibe family



Think Series





## **Events**

Showcasing the Lenovo brand at events has allowed our products to connect with our audiences around the world with a new boost in vitality and presence. Building from the "Innovation Never Stands Still" positioning statement, adding in the multiple corporate colors, brand patterns and photography, we are able to build a recognizable Lenovo environment around our products.

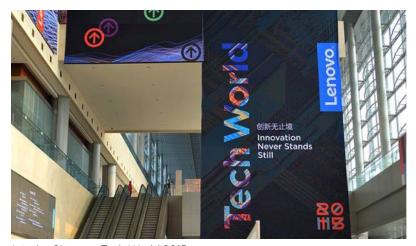
Our activation goals are to create sharable moments and product experiences. Consider showing fewer options of the same product in lieu of having a demo of a unique feature or experience. A few examples are shown below of recent events.



Exterior Signage: Tech World 2015



Booth layout: Educause 2015



Interior Signage: Tech World 2015



Booth layout: IFA 2015

# Marketing Communications

The layouts below illustrate how the new branding will be reflected in our marketing communications. Sizing is approximate in proportion to our partner logos which dictate how large our logo can be in relation to theirs. Please reference the **Lenovo Brand World** document for more thorough guidance.







# Merchandise



Try using our logo in an interesting way such as a tag on apparel or computer bags. For legal reasons, do not use a red tag on denim fabric. All other color tags and materials are acceptable.







Lanyard Badge Clip

# Merchandise, continued

Great care should be taken when applying the Lenovo visual identity to merchandise and giveaways. Materials should be high quality and innovative when appropriate. Here are some well executed examples of Lenovo branded merchandise.













Smartphone Case Bluetooth Speaker Water Bottle

# Merchandise, continued











Towel



USB Sticks Business Card Holder







Tumbler (liquid shows through containing shape)



Laptop Cover

## Real Estate



An important and one of the more costly aspects of the Lenovo brand is the signage around our campuses.

Please look for our new formal set of real estate guidelines for use in production which are coming soon.

### **Temporary Signage Solutions**



Flags and Window Wraps



Interior Signage: Wallpaper Mosaic

### **Permanent Signage Solutions**



Exterior Signage: if existing architecture can support the vertical Lenovo logo, then proceed. If a building's design does not lend itself to this orientation because of structural, zoning or office configurations, then a horizontal version is acceptable.

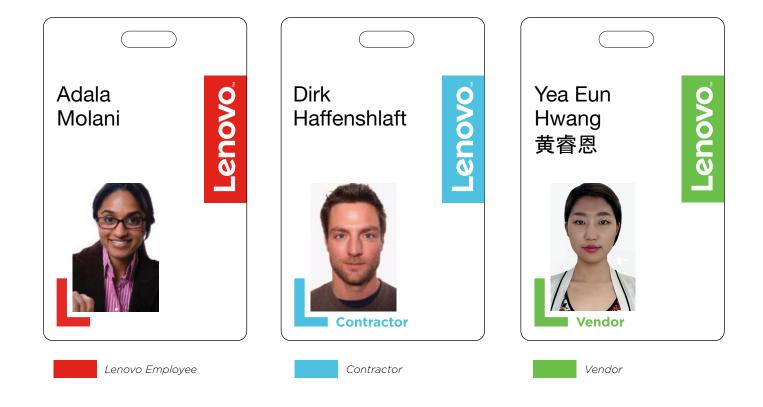


Interior Signage: Branding Imagery

# **Employee Badge**



The standard worldwide badge design is shown. Some geographies may have different technologies built into their badges, such as security chips, that may require slight shifts in design elements. In these cases, please use this design as a starting point.



## Screensavers



The Lenovo screensaver is a fun and energetic expression of the new visual identity. We will be adding more designs to collection, so check back for updates.



# Wallpapers



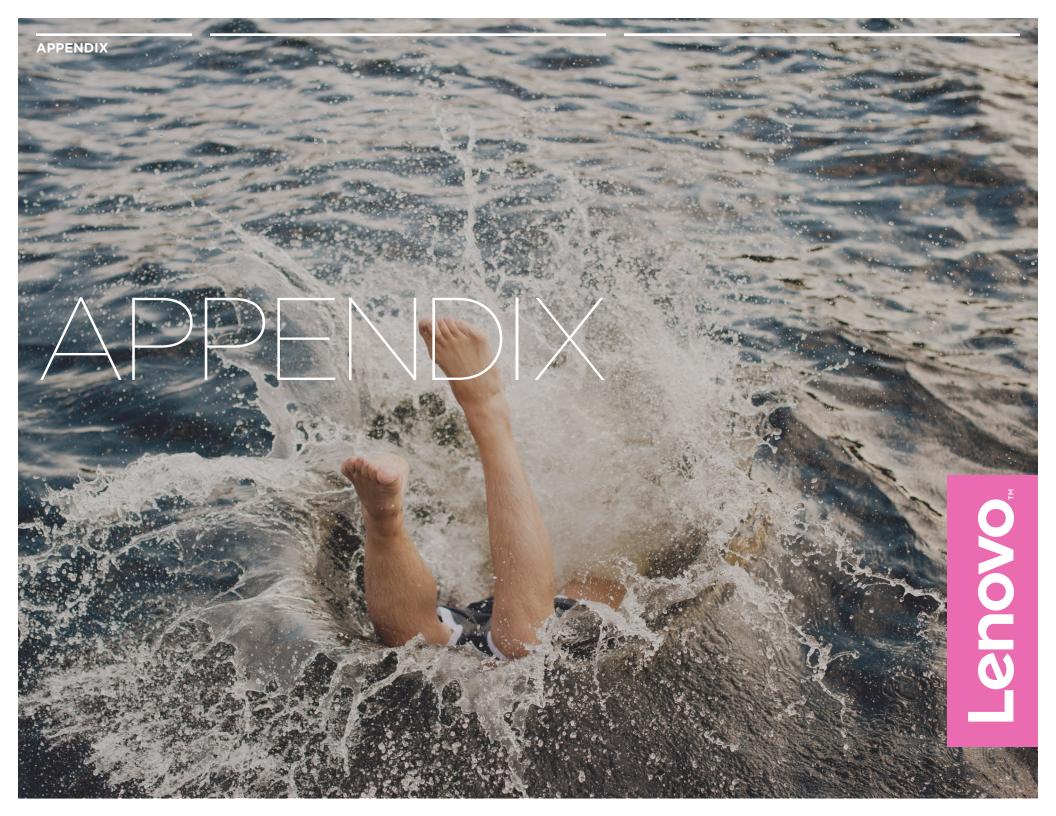












### **APPENDIX**

## **Trademarks**



A trademark identifies a product or service and distinguishes it from the competition. Trademark rights can last forever, but incorrect use can result in trademark rights being lost. Lenovo protects its important logos and names by registering them with trademark offices around the world.

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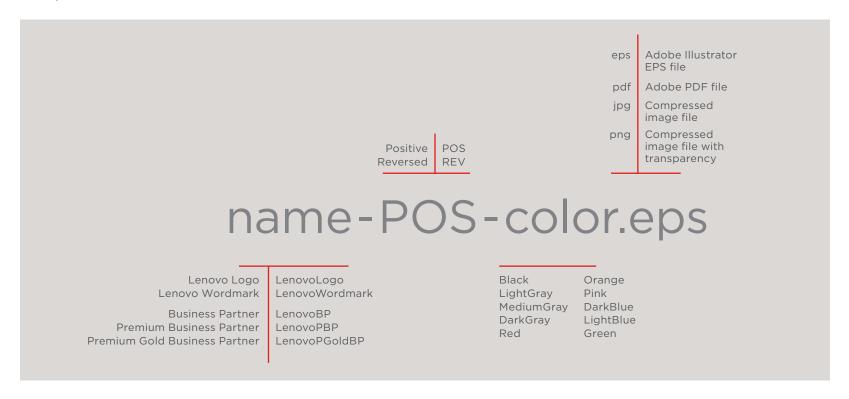
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JPG images are best used with photographic or bitmap images.

Care must be taken when working with JPEG images as each time a JPEG is resaved, more and more compression artifacts are introduced.

### **APPENDIX**

### **Document Version Control**

**Document Title:** Lenovo Worldwide Visual Identity Guidelines

Version and date: Version 1.8 Janary 2016

Owner: Lenovo Global Brand & Design, Morrisville, NC

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### **Review Frequency:**

Biannually or as change is needed

### **Change History:**

- Version 1- Created by Rebecca Welles, June 2015
- Version 1.5 Created by Rebecca Welles, June 15 2015
- Version 1.7 Created by Rebecca Welles, September 2015
- Version 1.8 Created by Kathy Palmisano, January 2016

### Changes in this version:

- Pg 6-8, Updated Brand Strategy pages
- Pg 10, Combined Lenovo Logo and Rotation pages
- Pg 11, Added new Logo Shape page
- Pg 13, Revised Incorrect use examples 09 & 10
- Pg 17, Combined Chinese Logo & Colors pages
- Pg 20, Removed Stoneware logo
- Pg 21, Updated Programs & Events identities page
- Pg 22, Updated 2016 Business Partner assets
- Pg 28, Removed references to MediaBin
- Pg 30, Removed Helvetica, added new chinese font
- Pg 34, Updated email signature example
- Pg 42, Updated marketing communication examples

